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April 15, 2026 Board of Directors Meeting

AGENDA

- Government affairs update
- Engagement plan update
- All staff retreat review
- Finance team update
- Credit Committee and Investment Team update
- Legal and Tribal Affairs update
- Executive Director report
- Other business and discussion for the Board

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Government Affairs Engagement planning

Mo Schriner

MnCIFA current statutory language

- Minn. Stat. 216.C441

MnCIFA 2026 legislative proposals:

- Clarify authority to spend grants
- Authority to accept loans
- Limited liability for State regarding MnCIFA debt

See fact sheet: SF4504/HF4059

GOVERNMENT AFFAIRS

Legislative actions to date:

- **Feb. 24** House Energy Committee; **March 2** Senate Energy Committee - MnCIFA introduction, overview presentations, open Q&A
- **March 16** Senate Energy Committee, **March 17** House Energy Committee initial bill hearings; bills tabled
- Letters of support for MnCIFA: 3 community banks, MN Council on Foundations

April 8 - Senate Energy Policy & Budget omnibus bill:

- SF4504 – initially MnCIFA bill to clarify authority to spend grant funds
- Amended in Senate Energy Committee April 8 to roll in multiple bills
    - Summary of bill, budget spreadsheet available: Senate Energy Committee April 8 hearing
- MnCIFA additional letters of support:
    - Letter from Susan Hammel, Cogent Consulting, national advisor for foundations/ donor impact investors
    - Clean Energy Economy Minnesota (CEEM) – association advocating for growing the state's clean energy economy

Pending: House does not yet have an energy-related omnibus bill

ENGAGEMENT

Stages of interactions:

- Communication – sharing information and outreach
- Engagement – deeper interactions, conversations, relationship-building

MnCIFA 2026 Engagement Plan: Partners + connections

Leverage regional partners' existing relationships, connecting with local govts

- Fresh Energy + Empower Crookston, Tribal connections
- Great Plains Institute + Climate Cities Coalition, Regional Development Orgs (RDOs)
- Clean Energy Resource Teams + St. Cloud, Grand Rapids, Marshall
- League of MN Cities
    - LMC quarterly magazine featuring MnCIFA
    - LMC Annual Conf June 24-26, Rochester
- Additional partners: RDOs, Initiative Foundations, CDFIs, U of M – various connections
- Tribal affairs: Coordination with Commerce

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Finance Team Updates

Eric Horent | CFO
Marissa Deml | Finance Administrative Assistant

April Financial Team Updates

Loan Servicing

- Over $230K in payments received to date!
- 19 payments

- April invoices have been sent out, and half have already been paid.

- $10K in payment for 1 loan is past due (expected to be paid by mid April)
- Prior to our electronic payment system, one borrower has $66k outstanding in invoices with a plan to pay us in upcoming draws.

(Thank you, Marissa, for powering us through it!)

April Financial Team Updates continued

Portfolio Monitoring

- Completed quarterly meetings with all projects
- No significant risks to report
- Construction just restarting for several projects after winter break.

Staffing/Hiring

- We interviewed several candidates for the position of Loan Servicing and Portfolio Manager.
- Did not extend offer to candidate
- Reposted position (Closing 4/13. Please share!)

April Financial Team Updates continued

Loan Servicing and Portfolio Monitoring Policies and Procedures Project

- Goals: Creating a comprehensive and rigorous set of policies, procedures, documentation and forms associated with loan servicing and portfolio monitoring.
- 9 policies included in the project.
- Timeline: February-June 2026
- Policies: To be completed by the end of April
- Procedures and associated documentation: Completed by mid-June

April Financial Team Updates continued

Loan Servicing and Portfolio Monitoring Policies and Procedures Project continued

Final Review
- Watchlist & Problem Asset Policy
- Appraisal Policy
- Loan Performance Review (form)

Draft/Comment Resolution
- Charge off and Recovery Policy

First Draft by 4/8
- Exceptions & Risk Acceptance Policy
- Portfolio Concentration & Limits Policy

First Draft by 4/15
- Allowance for Loan Losses / Reserves Policy
- Stress Testing & Scenario Analysis Policy

First Draft by 4/22
- Record Retention & Document Management Policy

TBD
- Portfolio Reporting Policy

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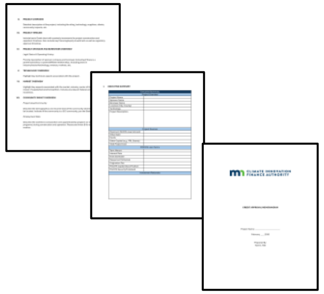
Investment Team Updates

Arpita Bhattacharyya | Chief Investment Officer
Peter Greenwood | Director of Investments
Marissa Deml | Finance Administrative Assistant

Credit Approval Memo

Minnesota Marine Art Museum				
Project Description	Installation of a 164.84 kW rooftop solar array installation at MMAM's museum exhibition facility in Winona.			
Investment Rationale	The Project will have a positive impact in Minnesota by bringing localized clean energy to an important community and tourist destination for the city of Winona and the greater Southeast Minnesota region. By installing solar panels at MMAM, the museum will be able to produce approximately 50% of its annual energy requirements from a renewable resource, reduce its energy bill, and serve as demonstration for the community and museum visitors as to how art, culture, and sustainability intersect.			
Indicative Terms	MnCIFA Loan	Total Project Cost	Term	Interest Rate
	$250,000	$373,300	Up to 10 Years	10-Year Treasury + up to 150 bps

April Investment Team updates



Extensive overhaul to process, templates, and documentation to derisk and develop best in class underwriting standards.

The Call

Round one closed and moving forward with 5 applications and 4 continuing conversations, out of 16 .

NDC

Negotiating final version of loan agreement with **Neighborhood Development Center (NDC)** for the Board-approved $1.5 million loan to support NDC's green lending facility to small businesses installing decarbonization and renewable energy installations.

Final documents drafted; Documentation and closing in next 1-2 week; Item report to be reviewed with Board of Directors.

Call for Applications – Round 1 Summary

Total preliminary applications received: **16**

- Projects located in Greater Minnesota: **10** / 16
- Technology breakdown:
  - Proven/commercially demonstrated: **13** / 16
  - Innovative/never commercially demonstrated: **2** / 16
- Projects located in Environment Justice Communities: **10** / 16
- Next round: estimated Q2

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Legal Updates

Pete Jones | Staff Attorney

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Thank You!

The MnCIFA Team